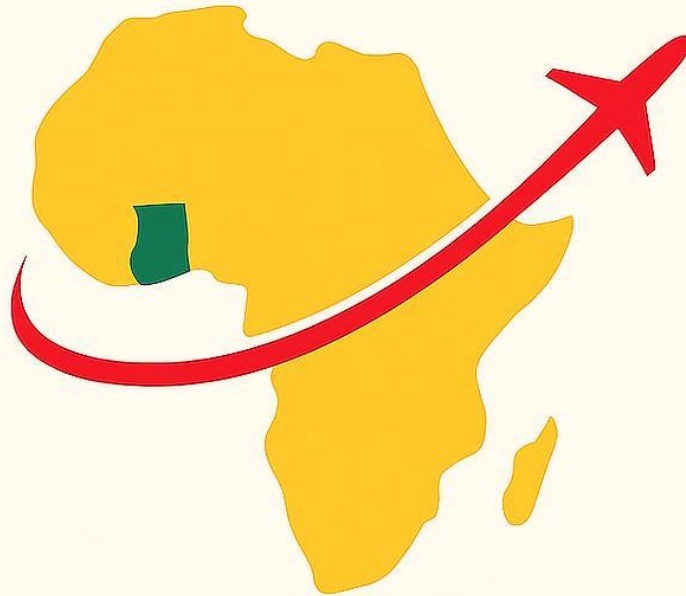




AEROPLUSE

AVIATION SERVICES

MEET OUR INTERNATIONAL TEAM

Your business partner: Mr. Edwin Yaw Sarfo Akuffo

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MEET THE TEAM

At AEROPLUSE AVIATION SERVICES LTD (further referred to as AEROPLUSE Ltd.), all our experts are highly experienced C-Level airline executives, bringing years of real-world operational experience, not just consultants with theoretical knowledge.

We partner with you to gain a thorough understanding of your vision, providing expert guidance and strategic advice. By adapting and implementing industry-leading best practices, we ensure the safety, profitability, and long-term success of your airline.

We are more than consultants — we are trusted partners who are committed to the long-term success of your airline. Together, we prepare, envision, execute, and empower your team through training to guarantee a seamless transition and sustainable success once our work is complete.

Here, you will find an overview of each team member, highlighting their individual expertise and the significant impact they make on the success of our projects.



Aviation Consultant. Business Owner

Airport and airline consulting on aircraft handling

- Accomplished aviation professional with a strong foundation in ground operations and logistics
- Extensive frontline experience in aircraft handling, ramp coordination, and warehouse management
- Skilled in team supervision, operational execution, and on-the-job training delivery
- Director of a successful travel agency with proven expertise in international ticketing and hotel reservations
- Combines practical know-how with strategic insight to drive service excellence across all touchpoints
- Brings a unique, operations-focused perspective to aviation consulting, grounded in real-world expertise
- Committed to elevating aviation standards and client satisfaction across the West African region



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Senior Aviation Consultant. Business partner

Airport and airline consulting on operations and implementation

- Former airport Sheremetyevo-3 CEO. Former Rossiya Airlines COO
- Expertise in Operations Control Centers (OCC) and Hub Control Center management
- Proven track record in airline mergers and acquisitions (M&A)
- Aircraft lease and purchase expert
- Aircraft handling: ramp weight and balance, passenger handling expert
- In-depth involvement in airport construction and operational management



Albert Shcherbakov
(C-Level)

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Senior Aviation Consultant

Airport and airline consultant on commerce and finances

- Former Chief Commercial Officer and airline entrepreneur
- Senior consultant to leading African airlines
- Regular speaker at international aviation conferences and recognized forecasting expert
- Strategic advisor specializing in airline development and start-up ventures



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Senior Managing Consultant

Executive and Advisor for airlines and OEM

- Executive leader and strategic advisor to airlines and OEMs
- Vice President of Strategy & Development at West Wind Aviation
- Former Director of CSA at Czech Airlines
- Founder and CEO of Time Air
- Highly experienced senior advisor to global airline organizations



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Project Manager, IT, Payment's systems, NDC, PSS Expert

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- Payment solution expert
- NDC and PSS implementation advisor

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Stefan Havala

Ground Handling Expert, ACMI expert negotiator
Airport operation & Standards Methodist Advisor for airlines

- Expert in airport slot monitoring and on-ground airline operations
- Specialized in fuel management, ramp & cargo handling, and catering operations
- Skilled negotiator with extensive experience in airport and ground handler agreements
- Ground operations advisor with deep expertise in full aircraft turnaround processes
- Senior expert in ACMI, dry, wet, and damp lease negotiations

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Willem van De Meer
(C-Level)

Senior Finance Consultant
Finance, M&A, Negotiations, IPO

- Founder and CEO of an investment bank with 25 years of leadership experience
- Expert in airline investment and lease contract structuring
- Advisor to institutional and private investors in the aviation sector
- Specialist in IPO preparation and advisory services
- Highly experienced negotiator in high-value financial and aviation deals

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Scherbakov

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Business analytics and marketing expert

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- Expert in marketing, communications, and business analytics
- Advisor on project support and process optimization
- Executive Assistant with extensive experience supporting C-level leadership

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OUR INTERNATIONAL TEAM HAS PROVIDED SERVICES FOR:

AIRFRANCE KLM



Lufthansa

amadeus

FINNAIR

air mauritius



Kenya Airways
The Pride of Africa

SOUTH AFRICAN AIRWAYS

Prague Airport

ANA



AirEuropa

MEA



Lufthansa Systems

AIGLE AZUR

Camair-Co
The Star of Cameroon

ATPCO

AIR ALGERIE

HNA
海航集团

CZECH AIRLINES

TimeAir

Air Madagascar

ROYAL JORDANIAN

smartwings

Club Med

EUROSTAR



IATA

AEROFLOT
Russian Airlines

**INTERNATIONAL AIRPORT
SHEREMETYEVO**

DELTA

Sabre

ROSSIYA